12th Wise• Overseas Property, Immigration and Investment Exhibition

Shanghai, China-10th-15th September 2016

CPEC Pavilion

One Road, One Belt... Great Opportunity

China- Pakistan B2B Investment Conference

- Real Estate
- Construction
- Trade & Investment
- Transport
- Telecommunications
- Energy
- Minerals
- Environment
- Industry
- Agriculture
- Project Research
- Economic Research
- Sustainable Development

Sovereign Management Consultancy FZC, UAE
Sovereign Tracks Corporation

DIPLOMATIC FOCUS
www.diplomaticfocus.org
Chinese investors will continue to be interested in the traditional gateway markets. However, the advent of the “Belt and Road” policy will also focus Chinese institutional investors on economies that have close geographic and economic ties with China. Beneficiaries will include Pakistan, Honking, ASEAN and other Asian countries.

Going forward, as Chinese capital outflow increases with policy support such as “Belt and Road” and the Asian Infrastructure Investment Bank, as well as China’s trade and financial initiatives, capital outflow will become increasingly sustainable. This means ample opportunities for gateway markets and key regional hubs including Gwadar Pakistan.

15 Million Chinese are expected to relocate in Pakistan within scope of CPEC projects in Pakistan. Undoubtedly, the number of elites and millionaires from all walks of life in mainland of China looking opportunities to relocate in Pakistan for business migration at Gwadar and other cities, This will be continually on the increase because of growing projects in Pakistan with Chinese Partnership.

All of four provinces and GilgitBaltistan are beneficiary of CPEC, therefore real estate and developer sec-tor particularly, Commercial Residential Real Estates, Small & Medium Industrial Estates, Technology Parks, Special Economic Zones, Export Processing Zones, Gwadar Development Project, National Industrial Parks, Dry Ports, other Trade Centers in Pakistan

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“China-Pak Economic Corridor projects span across the provinces and areas of Pakistan and the two sides have also made it clear that they will include the central and western lines of the Corridor in the long and midterm plans, and I believe this will help the comprehensive balance and steady growth of the corridor building”

Mr. Xi Jinping
President of the People’s Republic of China

“China-Pak Economic Corridor will equally benefit all provinces and areas of Pakistan, and transform our country into regional hub and pivot for commerce and investment”

Muhammad Nawaz Sharif
Prime Minister of The Islamic Republic of Pakistan

**China-Pakistan Economic Corridor**

Paving way for socio-economic development for all provinces of Pakistan

CPEC is not just a name of any single road project rather it’s a portfolio of projects which include Gwadar Port, energy, infrastructure and industrial zones. It will connect Gwadar port with Khunjerab through Western, Central and Eastern routes to be executed simultaneously. There is no change in original plan of CPEC. Industrial zones will be Set up in all the provinces. Elected government is committed to completing the western route on priority basis till December 2016.

**China Pakistan Economic Corridor**

CPEC Stakeholders

- Government of China
- Government of Pakistan
- Silk Road Fund
- State Administration of Foreign Exchange
- Export Import Bank of China
- China Investment Corporation
- China Development Bank

According to the study Chinese are more interested in utilizing Karachi port facilities, along with connecting main economic hubs in Punjab with Xinjiang region in short terms strategy, however, they have kept Gwadar in their long term options to take care of traffic in-crease in future.

Monographic Study on Transport Planning

- Transport Planning and Research Institute, Minis-try of Transport
- Transport Department of Xinjiang Uygur Region
- China Communications Construction Group Co.
- China Railway Eryuan Engineering Group Co. Ltd Planned Scope

The spatial scope of the Plan is the reversed-Y-shaped belt consisting of 6 major connection points, i.e. Kashgar, Islamabad, Lahore, Sukkur, Karachi and Gwadar based on regional transport characteristics as agreed by China and Pakistan. The Plan focuses on study of arterial roads, railways, Gwadar Port and also some airport projects.

The planned period of the Plan is 2014-2030, with the Short-term of 2014-2020 (with priorities projects be-fore 2018), medium and long term of 2021-2030 as well as long term prospect after 2030. Strive to establish a convenient, unblocked, safe, highly efficient and comprehensive transport channel with large capacities and coordinated development of numerous transport modes in the Kashgar-Islamabad-Sukkur Karachi (Gwadar) Section by 2030, with demands as guidance based on the
overall development strategy of China-Pakistan Economic Corridor, to realize the historical leap of transport infrastructure among major connection points in the Economic Corridor from under-development to adaptation and even moderate advancing, and to satisfy the demands of China and Pakistan for trade contacts, personnel exchange as well as social and economic development along the Corridor.

**Short-term objectives (2014-2020)**

Roads: on the basis of achieving comprehensive connection of Kashgar Islamabad Section, improve road safety and service levels; enhance the traffic capacity of Mansehra-Islamabad Section; relieve traffic pressure of Islamabad-Karachi Section; improve the traffic capacity; build up Sukkur-Islamabad Expressway in addition to Sukkur-Hyderabad Section; build up Sukkur-Gwadar Section basically.

Railways: implement the expansion and reconstruction of existing Line ML-1 and improve the transport capacity of railway from Islamabad to Karachi.

Gwadar Port: promote port-city construction, gradually form the collection and distributions system, gradually recover the handling capacity of the Port, create a safe, excellent business environment and build favorable conditions for the development of port, urban and industries to achieve the initial development of trade and logistics.

Gwadar Port, basically complete the collection and distribution system, perfect the Free Trade Area (FTA) construction, and initially built Gwadar International Maritime Logistics Center

**Mid-and long-term objectives (2021-2030)**

Roads: China-Pakistan Economic Corridor reaches Grade II and above technical standards. Among which the road between Kashgar to Mansehra reaches Grade II and above technical standards; the Mansehra-Islamabad Lahore-Karachi section is comprehensively connected by expressways; the road between Sukkur to Gwadar (M8) reaches the Grade II technical standards.

Railways: implement the expansion and reconstruction of existing Line ML-1, including the extension of the receiving-departure tracks, electrification and construction of double freight line from Karachi to Kotri, as well as the expansion and reconstruction of the existing Line ML-2 upon completion of the Line ML-1 line.

**Islamabad-Karachi section**

Short-term: For roads, focus on the implementation of Multan-Lahore Sukkur expressway, continued construction of Faisalabad-Multan section of M4; for railways, implement the expansion and reconstruction of the existing Line ML-1, mainly including overhaul of this railway, adding locomotive signal, power transformation and the reconstruction of new second line, communication signal and speedup.

Mid- and long-term: For roads, construct the Sukkur-Hyderabad expressway; for railways, the continually construct the expansion and reconstruction of the existing Line ML-1, including the extension of the receiving-departure tracks, electrification and construction of double freight line from Karachi to Kotri, as well as the expansion and reconstruction of the existing Line ML-2 upon completion of the Line ML-1 line.

**Sukkur-Gwadar section**

Short-term: Implement the continued construction of M8 and N85 to basically realize the highway connection in this section.

Mid- and long-term: For roads, build the Grade II highway M8 from Rango to Hoshab to basically realize the direct connection from Sukkur to Gwadar by roads. For railways, the new railway from Jacobabad to Gwadar will be started at a proper time

**Gwadar Port**

Short-term: Construct the water supply, power supply, roads and other supporting facilities in the port city, construct the gathering, distribution and transport facilities of the port, and initiate the construction of FTA.

Medium and long term: Perfect the construction of FTA and expand the Gwadar Port in good time.

**Aviation**

Build the Gwadar Airport, expand Kashgar Airport. Construction of Gwadar Airport be-longs to a priority project, with investment of USD 180 million; reconstruction of Kashgar Airport belongs to a short-term project, with investment of about USD 90 million.

1. Gwadar-RatoderoMotorway
2. Dawood wind power project
3. E-35 Expressway
4. Iran–Pakistan gas pipeline

"By turning antagonism to synergy, hostility to friendship, together we will forge a community of shared destiny for all humankind.”

President Xi Jinping
**List of CPEC Projects in Pakistan**

| Reconstruction of the Karakoram Highway | Hubcocoal power plant project |
| Karachi–Lahore Motorway Multanto Sukkur segment | Gwadar Eastbay Expressway |
| Karot Hydropower Project | Gwadar Hospital |
| Orange Line (Lahore Metro) | Gwadar International Airport |
| Port Qasim Power Project | Gwadar-Nawabshah LNG terminal and pipeline project |
| Quaid-e-Azam Solar Park | Jhimpirwind power project |
| Sadiq Coal Power Project | Main Line 2 and 3 railway overhaul |
| Western Alignment projects in Balochistan province. | Mattiari Faisalabad transmission line |
| Brahma Bahtar-Yarik Motorway | Mattiari Lahore Transmission Line |
| Pakistan-China Fiber Optic Project | Salt Range coal power project |
| Economic Corridor Support Force | SukkiKinari Hydropower Project |
| Main-Line 1 railway overhaul between Karachi and Peshawar | Thar Engro Coal Power Project |
| Havelian Abbottabad Dry Port | Thar Block II coal power project |
| China-Pakistan Joint Cotton Bio-Tech Laboratory | Khunjerab Railway |
| China-Pakistan Joint Marine Research Center | |

**Long-term prospect (2030-2050)**

The following projects may be implemented after 2030: for roads, including the reconstruction of Islamabad-Darya Khan-Dera Allahyar Highway connecting to M8; for railways, mainly including the construction of Kashi-Havelian Railway and Karachi-Peshawar Dedicated Passenger Line, expansion and reconstruction of existing railways from Quetta to Taftan and from Peshawar to Landi Kotal; for port, mainly including the expansion of Gwadar Port and the hinterland toward sea to build it into a regional hub port and a free trade port.

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**CPEC Pavilion**

An Opportunity to Access USD180 billion Chinese Investment in Overseas Real Estate Markets

Special Permission for Exhibiting Pakistan Building Material / Raw Material Suppliers

**China- Pakistan B2B Investment Conference**

12th Wise• Overseas Property, Immigration and Investment Exhibition, is China’s largest real estate and investment trade fair, includes the first real meeting point for the Pakistani real estate; Industrial, Commercial & Residential properties, Small & Medium Industrial Zones, Agriculture/Dairy Farming, Technology Parks, Special Economic Zones, Export Processing Zones, Dry Ports, Gwadar Properties, National Industrial Parks, Commercial and Business Trade Centers, construction and building material manufacturers to attract Chinese investor at CPEC Pavilion Shanghai, on 10th-12th September 2016.

12th Wise• Overseas Property, Immigration and Investment Exhibition represents the whole supply chain of the international real estate sector—all the important sectors are there, from conception and design through investment and financing, realization and marketing to operation and use in attracting Chinese investors of overseas properties.

At 12th Wise• Overseas Property, Immigration and Investment Exhibition/CPEC Pavilion offers a very special and discounted package for Pakistani exhibitors and it allows further Pakistani manufacturers of building materials, mines and mineral sectors.

**Our Vision**

- Focusing China-Pakistan Economic Corridor, CAS1000, TAPI and other mega projects in Pakistan, CPEC Pavilion at exhibition will have representation of the leading business sectors from Pakistan.
- Shall provide a unique opportunity to industrial and commercial properties investors, trade houses, technology transfer and other business to get direct access with projects and opportunities

**Who Can Participate**

- Property Dealers / Real Estate Agents / Realtors Overseas Real Estate Project Owners
- Mortgage / Leasing / Insurance Companies / Underwriters Banks, DFIS & Home Financing Cos.
- Developers Hi - Rise Builders

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Construction Industry

- Growing rates of growth of import of construction materials
- Significant stocks of raw material for manufacture of building materials
- Perspective spheres of cooperation:
  - Manufacture of facing and warmly isolated products from materials

Perspective branches and spheres of cooperation:

- Oil and gas Sector
  - Perspective branches and spheres of cooperation:
    - Petrochemical branch
    - Oil-and-gas equipment
    - Trumpet manufacture
    - Manufacture of counters and measuring instruments for the oil and gas industry enterprises
    - Engineering works on investigation deposits
    - Recycling of waste products of oil and gas crafts
    - Ecological engineering and monitoring

Oil and gas Sector

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B2B Investment in KPK

12th Wise• Overseas Property, Immigration and Investment Exhibition offers a great scope of Industrial investment in Pakistan particularly Revival & Export Solutions for Sick Industries, An opportunity for industrialists/ Agricultural and commercial property owners by Sourcing, Negotiations, Documentation, Execution, Implementation of Industrial, Commercial and Agricultural Projects in Pakistan, Azad Kashmir, Gilgit Baltistan

- Modern kinds of materials
- Release of steel rod armature and polymeric materials
- Organization of manufacture of concrete, cement, brick and slate on local raw material
- Manufacture of modern kinds of wooden and metal designs
- Construction sector has become a leading part of Pakistan economy
- Government program for the development of Mega projects
- Enlarging opportunities in housing industry
- Industrial, educational, social and cultural purposes buildings
- Large number of infrastructure, energy and other projects

Architectural engineering works

Agriculture complex

- High share of agrarian sector in structure of economy
- Presence of potential for escalating manufacture of mineral fertilizers
- Presence of large commodity markets of food products
- Perspective spheres of cooperation:
  - Increase of a level of processing of a grain, meat and wool and manufacture of mineral fertilizers
  - Creation of the research-and-production center on release of new kind of seeds and fertilizers
  - Manufacture of export oriented kind of food products

Exhibitor Benefits

As you might expect, being an exhibitor at this prestigious event offers you a wealth of advantages and opportunities such as:

- To introduce properties and other opportunities directly to Chinese and foreign investors
- To exchange of thoughts and opinions with Chinese authorities in CPEC, Gwadar and other mega projects
- Getting knowledge about new trends in global construction industry
- To strengthen against the competition in the market.
- To promote multiple ways in buying and investing into a property
- An established platform for enhancing your company’s profile in the region and beyond
- Accessing with significant marketing advantage
- Networking with professional visitors, investors, prospective decision makers, government officials and buyers
- Creation of brand awareness and acceptance
- Demonstration of products and services
- Increased business potential
- Enhanced company profile

China- Pakistan B2B Investment Conference

- B2B Invest in Punjab
- B2B Invest in Baluchistan
- B2B Invest in KPK
- B2B Invest in Azad Kashmir
- B2B Invest GilgitBaltistan
- B2B Invest in Sindh
- B2B Invest in Gwadar
- B2B Invest in CPEC, CASA 1000, TAPI
Cotton-Textile Sector
The choice is conditioned by the following factors:
Raw stuff (cotton) availability, several large companies present carrying out construction of new textile enterprises and re-equipment of the existing ones, relatively low level of production expenses and historically formed specific infrastructure existing.

Food industry
- Agro industry development
- Dairy
- Fruits and vegetables
- Meat products
- Grain-processing products
- Fish / Seafood products

Mining & Metallurgy Sector
- Minerals & coal Mining.
- Copper and gold
- Mineral salt
- Gems Stones Mining.
- Marble Mining

Exhibitor Packages

**Diamond Package: 13820 US$**

**Gold Package: 9820 US$**

**SME Package A: 5710 US$**

**SME Package B: 5920 US$**

Registration fee, Visa, Medical Insurance, Airport Pick/Drop in China, 7 Nights stay 2 persons sharing Room, Air Ticket, B2B Conference delegate fee, Local transport.

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B2B Conference Package: 3410 US$

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**B2B Investor Services**
- JV, Local /Foreign Investment / Financial Services
- Supplying New/Refurbishes/Used Industrial plants, equipment and other machinery
- Solution for Commercial and Agriculture Projects
- Survey, Feasibility, Auditing, Cash flow, Budgeting and Financial Planning
- Production Management
- Export and local trade solution
- Sales/purchase agreement
- Letters of Credit, Trade Finance and other banking instrument: Standby Letters of Credit, Bank Guarantees, Deferred
- Documentary Letters of Credit, Red Clause Letters of Credit, Performance Guarantees,
- Demand Guarantees, Bank Comfort Letters,
- Identifying source of raw material suppliers
- International product price comparison
- Markets research and risk analysis
- Trade risk management,
- Identifying an exportable products
- Assistance in INCOTERMS pricing and costing of exportable products
- Negotiating of sales with prospective Importers
- Negotiating suitable methods of payment
- Advice in banking and exchange risks Foreign Exchange Pricing & Forward Exchange Contracts

**Services for Exhibitor**
**Business Services**
- Business Center: photocopy, telephone, fax, pc. Etc
- Listing: Listing in the expo catalogue: company name, activities, products & services, phone & fax number, E-mail address, web site, general & marketing manager name.
- Website: Listing in the expo website.
- Expo catalogue. Size (28 cm x 21 cm). Exhibitors are requested to send their advertisement pages with ready – made films or CD before 1st August 2016 the advertisement size 28 cm x 21 cm.
- China- Pakistan B2B Matchmaking

**Other Services**

**Organizer-Marketing Partners-Sponsors**

**Platinum Sponsor**

**Gold Sponsor**

**Silver Sponsor**

**Strategic Partners**

**Official Media Partners**
Paving the Way
Prominent funds and banks contributing to the New Silk Road policy

<table>
<thead>
<tr>
<th>Infrastructure Investment Funds</th>
<th>Billion $</th>
<th>Established/Announced</th>
</tr>
</thead>
<tbody>
<tr>
<td>Asian Infrastructure Investment Bank (AIIB)</td>
<td>50.0</td>
<td>October 2014</td>
</tr>
<tr>
<td>Silk Road Fund</td>
<td>40.0</td>
<td>November 2014</td>
</tr>
<tr>
<td>New Development Bank (BRICS Bank)*</td>
<td>30.0</td>
<td>July 2014</td>
</tr>
<tr>
<td>China Development Bank (CDB)</td>
<td>16.3</td>
<td>November 2014</td>
</tr>
<tr>
<td>ASEAN Infrastructure Connectivity Funds (Managed by CDB)</td>
<td>20.0</td>
<td>November 2014</td>
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<tr>
<td><strong>Total Funds</strong></td>
<td><strong>156.3</strong></td>
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</tbody>
</table>

* Initially capitalized at $50 billion but Brazilian and South African capital contributions exempted from figure of $30 billion

Source: CKGSB Knowledge research, Bloomberg, Xinhua
<table>
<thead>
<tr>
<th>Exhibitor Packages; Select one</th>
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<tbody>
<tr>
<td>☐ SME Package B: 5710 US$</td>
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</table>

- Real Estate Developers
- Residential
- Banks / Financials
- Building Material Manufacture
- Property Owner
- Mines
- Association
- Commercial
- Land
- Law Firm
- Media
- Industrial
- Investment Consultants
- Other _______________________

- Mr. ☐ Mrs ☐ Ms.

Name:

Company/ Organization:

Address:

Date of Birth

Place of Birth

Passport No.

Date of Issue

Date of Expiry

Email:

City

Country:

Postal Code

Mobile

Phone:

Homepage:

Bank Draft / Cheque No.: ____________________________

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50% payment is due within 3 days once submitting booth Application, the remaining shall be paid in 20 days before the show

**Account Title:** Diplomatic Focus, A/C NO. 0010002080420054 Branch Code: 0140702, Allied Bank, Blue Area Islamabad-Pakistan

Exhibitor: ____________________________
Signature: ____________________________
Company Stamp: ____________________________
Date: ____________________________

Organizer: ____________________________
Signature: ____________________________
Company Stamp: ____________________________
Date: ____________________________